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Kathleen Q. Abernathy Vice President - Regulatory Affairs

January 21, 1999

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PROBRAL COLUMNISMON COMMISSION OFFICE OF THE SECRETION

Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, N.W., Room 222 Mail Stop 1170 Washington, D.C. 20554

Statilion J. Weingt

RE: CS Docket No. 98-147, Deployment of Wireline Services Offering Advanced Telecommunication Capability

Dear Ms. Salas:

Enclosed is a letter with attachment submitted today as a written ex parte to the Chairman and all Commissioners. Please include this letter and the attachment in the record for the above referenced proceeding.

In accordance with Section 1.1206(b)(1) of the Commission's rules, the original and one copy of this letter, with attachment, are being filed with your office. Acknowledgment and date of receipt of this transmittal is requested. A duplicate of this letter is included for this purpose.

Please contact me should you have any questions concerning this matter.

Sincerely,

Attachment

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Kathleen Q. Abernathy Vice President - Regulatory Affairs

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OFFICE OF THE SECRETION

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January 21, 1999

Chairman William Kennard Federal Communications Commission 445 12th Street, NW, 8th Floor Washington, DC 20554

RE: CC Docket 98-147 Deployment of Wireline Services Offering Advance Telecommunications Capability

Dear Chairman Kennard:

Since the Commission is considering what unbundling and resale obligations should apply in the advanced services context, I wanted to offer further analysis regarding the Communications Act's requirements. As U S WEST stated in its comments, requiring an incumbent LEC that offers advanced services on an integrated basis to provide unbundled loops and collocation space is both sufficient to ensure fair competition and consistent with the Act. Adopting additional unbundling obligations for packet-switched data facilities — with respect to which incumbents have absolutely no advantage over new entrants — would needlessly hamper the deployment of advanced services.

The 1996 Act gives the Commission the authority to allow incumbent LECs to provide advanced services on an integrated basis without unbundling the advanced services electronics or reselling wholesale services at a discount. The plain terms of sections 251(d)(2) and 251(c)(4) of the Act warrant this result, particularly in light of the deregulatory thrust of section 706; this course would not require the Commission to forbear from enforcing any provision of the Act.

Assuming for argument's sake that, in the circuit-switched environment, a lack of access to switches and other UNEs that can be purchased from other sources would impair entrants' ability to compete (a question that the Supreme Court is considering), that assumption must rest on the premise that incumbents have vast circuit-switched networks in place that cannot readily be duplicated. By contrast, incumbents plainly have no firstmover advantage in the packet-switched world. U S WEST and other incumbents are building advanced services networks from the ground up and must purchase new data networking equipment from suppliers such as Cisco Systems — just as CLECs must. As noted above, the basic inputs from the circuit-switched network, loops and collocation space, are available to incumbents and new entrants alike. Thus, incumbents and CLECs are on an entirely equal footing, and declining to force incumbents to provide cost-based access to the advanced services equipment they purchase would not impair entrants' ability to compete. The entrants can simply purchase equipment from the same sources as the incumbents. If the Commission were to impose new requirements to unbundle advanced services equipment, it would do the exact opposite of what section 706 of the Act requires: Instead of removing regulatory barriers to infrastructure development, it would create strong disincentives to investment by incumbents in new technologies.

A broad array of commenters agree with this analysis. For example, the Internet Access Coalition — a group made up of prominent ISPs such as America Online and EarthLink, equipment manufacturers such as Apple Computer, Compaq, Dell, IBM, and Intel, associations such as the Information Technology Association of America, and even CLECs such as Covad — stated:

As to resale, the Act allows incumbent LECs to provide wholesale advanced services on an integrated basis free from the discounted resale obligation in section 251(c)(4). That provision applies only to retail services, as the Commission has previously recognized: In precisely parallel circumstances, the Commission determined that IXCs buying wholesale exchange access services as an input to their own offerings may not obtain such services at a discount. If ISPs, the most significant class of purchasers of advanced data services, are likewise wholesale buyers, because they obtain incumbents' advanced services as an input to their retail end-user services. If the Commission were to rule that incumbent LECs providing advanced services on an integrated basis must make available for resale all retail services provided directly to end users, state commissions could determine what service-specific discounts are appropriate, if any.

Please feel free to call me if you have any questions or would like to discuss these issues further.

Sincerely,

Kathleen Q. Abernathy

CC: Mr. Thomas Power

See Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, 11 FCC Rcd 15499, ¶ 874 (1966) (characterizing exchange access as a "fundamentally non-retail service" to which Congress never intended section 251(c)(4) to apply).

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Kathleen Q. Abernathy Vice President - Regulatory Affairs

January 21, 1999

Commissioner Michael Powell Federal Communications Commission 445 12th Street, NW, 8th Floor Washington, DC 20554

RE: CC Docket 98-147 Deployment of Wireline Services Offering Advance Telecommunications Capability

Dear Commissioner Powell:

Since the Commission is considering what unbundling and resale obligations should apply in the advanced services context, I wanted to offer further analysis regarding the Communications Act's requirements. As U S WEST stated in its comments, requiring an incumbent LEC that offers advanced services on an integrated basis to provide unbundled loops and collocation space is both sufficient to ensure fair competition and consistent with the Act. Adopting additional unbundling obligations for packet-switched data facilities — with respect to which incumbents have absolutely no advantage over new entrants — would needlessly hamper the deployment of advanced services.

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Please feel free to call me if you have any questions or would like to discuss these issues further.

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CC: Mr. Kyle Dixon

See Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, 11 FCC Rcd 15499, ¶ 874 (1966) (characterizing exchange access as a "fundamentally non-retail service" to which Congress never intended section 251(c)(4) to apply).



Kathleen Q. Abernathy Vice President - Regulatory Affairs January 21, 1999

Commissioner Harold Furchtgott-Roth Federal Communications Commission 445 12th Street, NW, 8th Floor Washington, DC 20554

RE: CC Docket 98-147 Deployment of Wireline Services Offering Advance Telecommunications Capability

Dear Commissioner Furchtgott-Roth:

Since the Commission is considering what unbundling and resale obligations should apply in the advanced services context, I wanted to offer further analysis regarding the Communications Act's requirements. As U S WEST stated in its comments, requiring an incumbent LEC that offers advanced services on an integrated basis to provide unbundled loops and collocation space is both sufficient to ensure fair competition and consistent with the Act. Adopting additional unbundling obligations for packet-switched data facilities — with respect to which incumbents have absolutely no advantage over new entrants — would needlessly hamper the deployment of advanced services.

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Comments of Internet Access Coalition at 21 (emphasis added).

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Please feel free to call me if you have any questions or would like to discuss these issues further.

Sincerely,

Kathleen Q. Abernathy

CC: Mr. Kevin Martin

See Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, 11 FCC Rcd 15499, ¶ 874 (1966) (characterizing exchange access as a "fundamentally non-retail service" to which Congress never intended section 251(c)(4) to apply).



Kathleen Q. Abernathy
Vice President - Regulatory Affairs

January 21, 1999

Commissioner Gloria Tristani Federal Communications Commission 445 12th Street, NW, 8th Floor Washington, DC 20554

RE: CC Docket 98-147 Deployment of Wireline Services Offering Advance Telecommunications Capability

Dear Commissioner Tristani:

Since the Commission is considering what unbundling and resale obligations should apply in the advanced services context, I wanted to offer further analysis regarding the Communications Act's requirements. As U S WEST stated in its comments, requiring an incumbent LEC that offers advanced services on an integrated basis to provide unbundled loops and collocation space is both sufficient to ensure fair competition and consistent with the Act. Adopting additional unbundling obligations for packet-switched data facilities — with respect to which incumbents have absolutely no advantage over new entrants — would needlessly hamper the deployment of advanced services.

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Please feel free to call me if you have any questions or would like to discuss these issues further.

Kathleen O. Abernathy

CC: Mr. Paul Gallant

See Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, 11 FCC Rcd 15499, ¶ 874 (1966) (characterizing exchange access as a "fundamentally non-retail service" to which Congress never intended section 251(c)(4) to apply).

USWEST

Kathleen Q. Abernathy Vice President - Regulatory Affairs

January 21, 1999

Commissioner Susan Ness Federal Communications Commission 445 12th Street, NW, 8th Floor Washington, DC 20554

RE: CC Docket 98-147 Deployment of Wireline Services Offering Advance Telecommunications Capability

Dear Commissioner Ness:

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Please feel free to call me if you have any questions or would like to discuss these issues further.

Sincerely,

Kathleen O. Abernathy

CC: Ms. Linda Kinney

See Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, 11 FCC Rcd 15499, ¶ 874 (1966) (characterizing exchange access as a "fundamentally non-retail service" to which Congress never intended section 251(c)(4) to apply).



Kathleen Q. Abernathy
Vice President - Regulatory Affairs

January 21, 1999

EX PARTE

Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, N.W., Room 222 Mail Stop 1170 Washington, D.C. 20554

Latellon S. alerrate

RE: CS Docket No. 98-147, Deployment of Wireline Services Offering Advanced Telecommunication Capability

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